

# Prasanna Khatiwada

**Project Manager/ Product Manager/  
Business Development Manager**



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Imadol , Lalitpur



prasannakhatiwada

## SUMMARY

Results-driven professional with 6 years of experience in Project management and a current role as Business Development Manager and Product Manager. Skilled in leading cross-functional teams, cultivating client relationships, and driving business growth. Strong expertise in strategic planning, risk management, and resource allocation. Committed to delivering exceptional results while ensuring client satisfaction.

## EDUCATION

### **BE - Electronics & Communication**

Nepal Engineering College / Bhaktapur / November, 2013 - September, 2018

## EXPERIENCE

### **Project Coordinator**

Telemantra Nepal Pvt Ltd. / Bhaktapur / July, 2018 - May, 2020

NTC/ Ncell 3G/4G projects.

Tower installation, Turn-key project, Survey

ISP projects

Cisco router installation project - ASR 9006/9010 Optical

Fiber - Aerial/ Underground

400 KVA transmission line projects

### **Project Manager**

Wellway Eneterprises Pvt Ltd. / Kathmandu / June, 2020 - October, 2022

ZTE/ Huawei Turn-key Projects, Installation

CG-Net/ Vianet/NTC ISP Survey, Planning, Customer- End connection, termination, documentation, pulling, splicing and team management Civil

design, DPR, IEE, Construction HR management

Street light and cctv installation

Project Management Tools Used : CG-Net

### **Assistant Project Manager**

International Genesis Technology Nepal Pvt Ltd. / Lalitpur / November, 2022 - February, 2023

Transmission Line Projects Ncell  
Ceragon Microwave Links Survey/  
Lease Contracts  
Managing Sub-contractors/ In-house teams Strategic  
Planning  
End customer reporting  
Project implementation/planning/deployment with 100% quality assurance  
Revenue and cost monitoring

Project Management Tools Used : IEPMS, Huawei, Ncell, JIRA

### **Project Manager**

International Genesis Technology Nepal Pvt Ltd. / Lalitpur / February, 2023 - June, 2023

Promoted to Project Manager in 3 months, responsible for leading teams in the successful completion of multiple projects, resulting in a 20% increase in revenue.

Project Management Tools Used : IEPMS, Huawei, Ncell , JIRA

### **Product Manager/ Business Development Manager**

Rukmani International Pvt Ltd / Kathmandu / July, 2023 – Present

Looking for a Specific German Brand – Stiebel Eltron all over Nepal

Strategic planning  
Relationship Management  
Market Analysis Negotiation  
Sales and marketing Communication  
and presentation Project planning and  
execution Communication and  
collaboration Risk assessment and  
mitigation  
Dealer Finalization  
Product Management  
Team Mobilization

Project Management Tools Used : dynoCRM